



MARCH

10th – 11th

sydneybuildexpo.com



THE CONSTRUCTION EXPO FOR SYDNEY
THE BUILDING CAPITAL OF AUSTRALIA

POST SHOW REPORT

Key Partners



Master
Builders
Association
New South Wales



RICS



BCI AUSTRALIA



Organised by

oliver kinross

Held at

Australian
Technology Park
Sydney



Innovation | Sustainability | Community



STATS FROM SYDNEY BUILD 2016

22

Conference
Speakers



35

Event Partners



31

Workshop and
Panel Speakers



127

Exhibitors



494

Meet the Buyer VIPs
registered

(Architects, Government,
Contractors, Developers)



3087
Attendees

1 Unbelievable Show!!!

SYDNEY Build Expo 2016 took place at the Australian Technology Park, Sydney on March 10-11 2016. The event covered the booming Sydney construction industry from all angles, featuring a 120+ booth exhibition, two-day high-level conference and 22 CPD accredited training workshops, live demonstrations, VIP networking sessions, live entertainment and prize giveaways.

The calibre of both conference and workshop speakers were extremely high, with representatives from organisations such as Liverpool City Council, Sydney Water, Lendlease, Brookfield, Office of Environment & Heritage, City of Sydney, Green Building Council Australia. The Expo also featured four exclusive Meet the Buyer sessions for our exhibitors and VIP guests.

Sessions included: Meet the Architects, Contractors, Sub-contractors, Engineers, Government Representatives and Commercial / Residential Developers and were well received by both VIPs and Exhibitors. Sydney Build Expo 2016 received tremendous support from both industry bodies and media, with over 30 official event and media partners. Partners included: MBANSW, RICS, CPD, AILA, CIOB and BCI Australia. We are delighted to have had so many visitors take advantage of this important industry meeting.

This report will take you through the highlights of the various activities in more depth. We sincerely hope that you enjoyed the event and we welcome you to join us for Sydney Build Expo 2017.





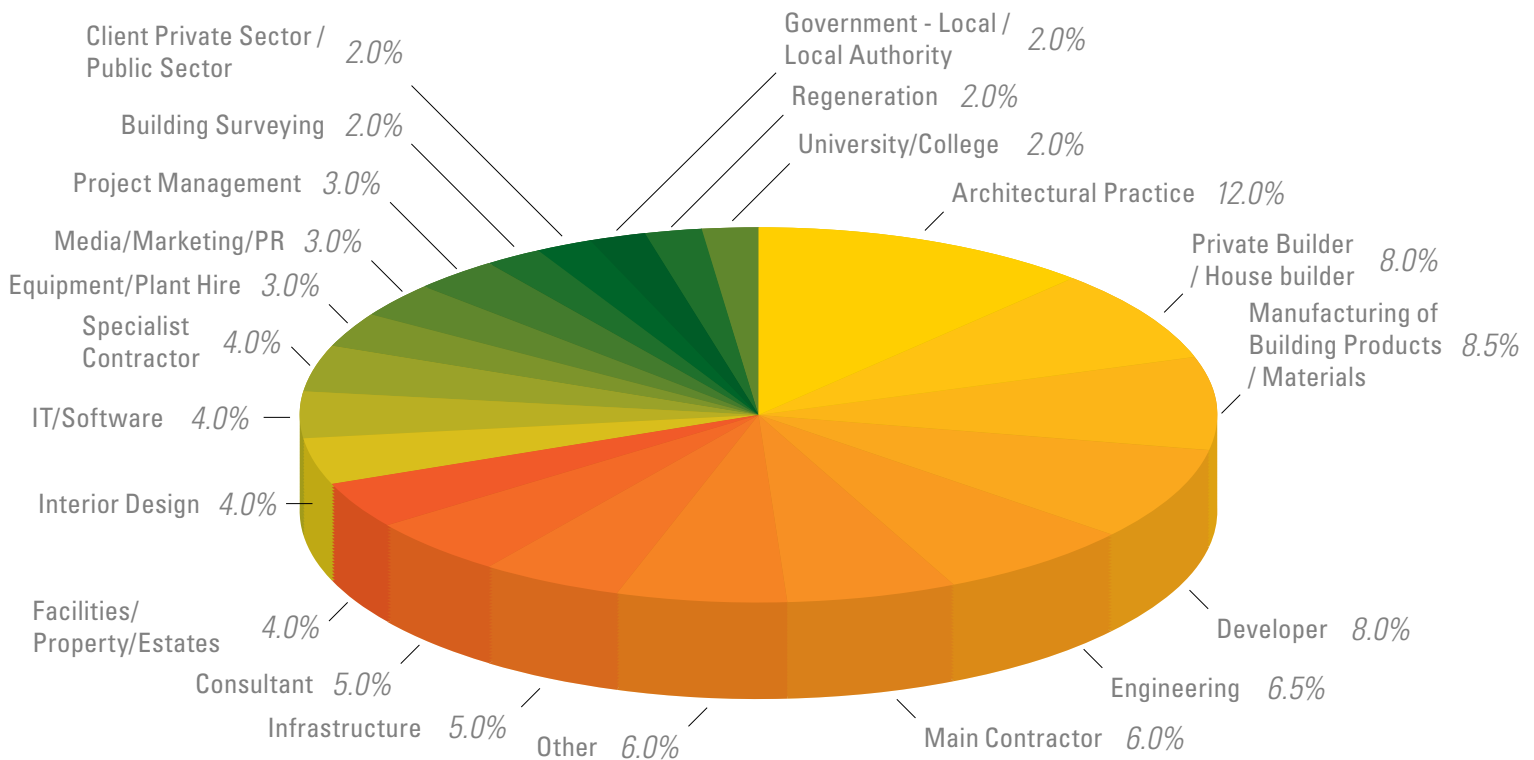
STATS FROM SYDNEY BUILD 2016

SIZE OF COMPANIES ATTENDING

Company Size	% of total
1 to 25	45.0%
26 to 100	14.0%
101 to 500	8.0%
501 to 1000	3.0%
Over 1000	7.0%



TYPES OF COMPANIES ATTENDING



**Please note figures have been rounded to whole percentage. VIP Meet the Buyer Session attendees are not included in these stats.*

FEEDBACK FROM 2016

WORDS OF PRAISE FROM ATTENDEES

Fantastic!
There is a great atmosphere.

Kylie Arena, Sales and Marketing, Total Surveying Solutions

Sydney Build allowed me to meet and make contact with people involved across the breadth of the building industry, which will contribute to the ongoing opportunities and growth of my practice.

Melonie Bayl-Smith, Director, Bijl Architecture

Positive show, we found new technologies and new suppliers.

Jeremy Searle, Owner / Manager, South West Building

Great Turnout. Very good leads.

Lil Taylor, Director, Landscape Screens

Awesome quality event overall.

Sam Hamain, Director, Bookmarc

Absolutely great! Many thanks.

Sindy Clark, Financial Operations Manager, Ron Clarke Homes

There were very informative conference/workshop sessions, well worth coming.

Sarah Jones, Business Development Manager, New England Constructions

It was great to get access to so many companies.

Rob Fischer, Marketing, Redstack

The event had great info and networking.

Carolina Sullivan, Designer, SOLZ by Design

Really informative. Good opportunity to get a look at the industry.

Rowan Matz, Product Manager, Drawboard

It's marvelous I learnt a lot and met a lot of people related to the home and construction industry.

Corazon Tan, Real Estate Licence, Corazon Tan

Very good event. I will look to exhibit next year.

Michelle King, Director, Linklite Systems

The workshop is great and the exhibition provided a lot of information.

Ping Hu, Managing Director, Best Living PTY

Very interesting discussions and presentations.

Catherine Chesterman, Architect – Director, Chesterman Design and Architecture

I really loved it!

Scott Gillies, Project Consultant, BC Sands

Very informative event – good variety of topics covered in the conference and great exhibit displays.

App Corporation PTY, Hannah Wilson, Project Coordinator

The Sydney expo was a great opportunity to meet partners and colleagues, discuss current initiatives and see the latest innovations. Well worth attending.

Gareth Collins, NSW President, Australian Institute of Landscape Architects & Principle Manager Centre for Urban Design, Roads and Maritime Services

It was well worth the time I spent at the expo (5 hours). Speakers were very good and good variety of topics on offer.

B Silburn, Director, Australian Safety Management Services

Learnt a lot, inspired to develop skills and learn more

Luke Blomfield, Builder / Carpenter, FDC Construction



WHAT WAS SAID ON TWITTER & FACEBOOK?



Asta Powerproject @astaproject - Mar 11
Thanks to everyone who attended [SydneyBuildExpo](#) and to [SydneyBuild](#) for a great two days



Aodeli Australia @AodeliAustralia - Mar 11
Thanks to [SydneyBuildExpo](#) for a fantastic 2 days. Grateful for the opportunity to present our products. [SydneyBuild](#)



RICS Oceania @RICSOceania - Mar 10
[SydneyBuild](#), We are proud to be sponsors. With more than 1000 visitors please like our Facebook page [RICS Oceania](#) to see photos



John Holland @JohnHollandAus - Mar 9
Donald Cameron's discussion at [SydneyBuildExpo](#) [SydneyBuild](#), has been a success today.



Exactal @Exactal - Mar 9
Having a great Day 1 [SydneyBuildExpo](#) so far! Come see us at Stand 15 now & learn more about [Costit](#) [SydneyBuild](#)



Rich Latimer
5★ This is the premier building industry event in Aus
9 March 2016 · 🌐



WRITEUP FROM LINKEDIN

by David Chandler, Principal David Chancler Construction and Housing Industry Association

“Senior Lecturer in Construction at Western Sydney University Phil Love and I have just spent a fascinating day at the Sydney Build 2016 Expo. We recommend Construction industry clients should get along and see what's new. Designers and Constructors who have an eye for the future will all find something of interest...

...Sydney Build 2016 is well organised free event. Phil Love and I have scheduled a number of follow up meetings with most of the above exhibitors to discuss how their products may assist in future undergraduate construction programs. We were impressed at the willingness of these exhibitors to openly share technologies and help with the development of tomorrow's Constructors and to collaborate with others with a stake in Modern Construction. ”

Read the full article here

(link to: <http://www.linkedin.com/pulse/sydney-build-2016-expo-worth-visiting-david-chandler-oam>)



PHOTOS FROM SYDNEY BUILD 2016



OUR 2016 EXHIBITORS



OUR 2016 EXHIBITORS



2016 EVENT PARTNERS

EVENT PARTNERS INCLUDE:



MEDIA PARTNERS INCLUDE:



TOP LEVEL SPEAKERS:



2016 VIPS

ARCHITECTS

a+ Design Group
Archinspect Architecture
Bijl Architecture
BIM Academy
Brookfield Multiplex
CIOB
CMT Architects Australia
Condor Designs Pty Ltd
Cuevas & Associates
D & C Consortium Pty Ltd
DesignInc
Eeles Trelease Architects
Formacon Building
Gilmore Interior Design
Government Architect's
Office
HUNGERFORD +
EDMUNDS
Ideas-Iftexhar + design
associates
Kanebridge
Ladd Hudson Architects
Lateral Estate
Lendlease
Lidis
LT Associates
Mackenzie Architects
International
Newmark Constructions
Next Constructions Pty Ltd
Nimbus Architecture
+Heritage
NSW Department of
Industry, Skills & Regional
Development
Palletable Furniture
Patrick O'Carrigan &
Partners
Peter Durisic Architects
Ramakers Architects Pty
Ltd
Taylor Brammer Landscape
Architects
Terroir
Trumen Corp Pty Ltd

Universal Property Group
UTS
View Architects Australia
Villar Architect
Aleksandar Design Group
Alexandra Kidd Design
Annabelle Chapman
Architect Pty Ltd
Archisoul
Campbell Luscombe
Architects
Chateau Constructions
(AUST) Ltd
Classic Architectural Group
Collard Maxwell Architects
Pty Limited
Cuevas & Associates
Danny Broe Architect
DesignInc
Elim Development P/L
Fotoulla Lazaridis Architect
Hames Sharley
Hebden Architects
jm designer
Lidis
M Lukic Architect
Mayoh Architects
McDivitt Group Architects
McGregor Coxall
Michael Bremner PL
Newmark Constructions
NS Studio
Paramount Property Group
PBD Architects
QBS GROUP Pty Ltd
RAW Architects
REDSHIFT ARCHITECTURE
& ART Pty Ltd
Robert Ness & Associates
Pty Ltd
Saltwater Studio Architects
SHED ARCHITECTS
Tanner Kibble Denton
Architect
Tecton Group

CONTRACTORS

121 Constructions
Alfasi Hire
Brookfield Multiplex
Buildability Constructions
Built
Cadence Property
Developments
Cardno
Charas Constructions
CIOB
Construction Profile Pty Ltd
Cubic Construction
Management
Cuevas & Associates
Datlas Rahme
David Campbell Building
Pty Ltd
Gilmore Interior Design
HARALAMBIS
CONSTRUCTION PTY LTD
Hinchey & Cross
Hindmarsh
Hines Constructions Pty
Limited
Hutchinson Builders
Kanebridge
Lateral Estate
Lendlease
Lidis
Mackenzie Architects
International
Mikcon Pty Ltd
Newmark Constructions
Next Constructions Pty Ltd
Pelenoy Constructions
SEC Builders
STEPHEN EDWARDS
CONSTRUCTIONS
STEVENS CONSTRUCTION
Strictly Building
Tecorp Pty Ltd
The Hannam Group Pty Ltd
Universal Property Group

DEVELOPERS

a+ Design Group
Acciona
AGSM @ UNSW / BDM
Amador Holdings Pty Ltd.
Brookfield Multiplex
CIOB
Citta Property Group
Construction Profile Pty Ltd
Cuevas & Associates
Dyldam Developments Pty/
Ltd
Formacon Building
Green Building Council of
Australia
Kanebridge
Lateral Estate
Lendlease
Lidis
m3 property
McDonald Industries
Newmark Constructions
Next Constructions Pty Ltd
Palletable Furniture
Paramount Property Group
Sydney Water
Trumen Corp Pty Ltd
Universal Property Group

Meet THE BUYERS

Panel sessions



Sydney Build featured four exclusive VIP Meet the Buyer networking sessions. Day one featured Meet the Architects and also Meet the Contractors sessions. Day two including Meet the Government & Residential/Commercial Developers and also our second Meet the Architects Session. The sessions proved to be hugely successful in connecting our exhibitors and VIP invitees from the leading construction companies in Sydney and New South Wales. Amongst the VIP attendees were key decision makers from companies such as: Brookfield Multiplex, Lahey Constructions, Greenpoint Construction Group, CBRE, Savills, DesignInc, Crawford Architects, Bijl Architecture, CIOB, Kanebridge, plus many more.

“THE SYDNEY EXPO WAS A GREAT OPPORTUNITY TO MEET PARTNERS AND COLLEAGUES, DISCUSS CURRENT INITIATIVES AND SEE THE LATEST INNOVATIONS. WELL WORTH ATTENDING.”

Gareth Collins, NSW President, Australian Institute of Landscape Architects & Principle Manager Centre for Urban Design, Roads and Maritime Services



2016 SPEAKER LIST

CONFERENCE SPEAKERS FROM SYDNEY BUILD 2016 INCLUDED:

During the course of the event Sydney Build featured free Conference sessions and Workshops. Attended by over **40 expert speakers from government and the construction industry**, the conference sessions and workshops covered **developments, opportunities** and the **latest strategies** in the New South Wales construction industry.



Angela Vithoulkas, Councillor, City of Sydney
Our Cities: A Local Government Perspective of Sustainable Development and Managing the Way Forward



Paul Perret, Manager Infrastructure PMO, Sydney Water
Servicing Growth: A Customer Focus



Terry Bailey, CEO, Office of Environment & Heritage
Sustainable Sydney



Ned Mannoun, Mayor, Liverpool City Council
Carnes Hill Recreation Precinct



Gareth Collins, NSW President, Australian Institute of Landscape & Principal Manager Centre for Urban Design, Roads and Maritime Services
Landscape Architecture and Their Contribution to Sydney's Construction Boom



Shaun Carter, NSW Chapter President, Australian Institute of Architects
Benefits of Using an Architect



Damien Hertslet, Executive Director of Construction, Lendlease
Barangaroo South – Construction Update



Mark Abrahams, National BIM Manager, dwp suters
BIM Open Discussion



Brian Seidler, Executive Director, Master Builders Association
Sydney's Booming Construction Industry



Tracey Cook, State Inspector - Construction Operations, SafeWork NSW
Workcover Legislation Requirement & Implementing Safety Design in the Workplace



Will Joske, BIM Development Manager, BIM Academy
The Future Model for Building Design



Warwick Johnson, Director NSW/QLD, Brookfield Multiplex Australasia
Future Proofing Your Property Assets



John Adams, BIM Product Manager, Viewpoint
BIM Open Discussion



Michael Carter, Director of Channel Sales, Teletrac Navman
Don't Leave Profit in the Dirt



Steve Appleby, BIM Practice Lead - Australia & New Zealand, AECOM
BIM Open Discussion



David Alessi, NSW Chapter President, Australian Institute of Buildings & Business Development Manager, GreenPoint Construction Group
Building Practices In the Construction Environment in Australia



Waco Tao, CEO, PowerHouse Homes Pty Ltd
Agile Housing Model for Future Proofing: Prefabrication to Perfection



Donald Cameron, Manager IPD & BIM System, John Holland
BIM Open Discussion



Jorge Chapa, Executive Director – Market Transformation, Green Building Council Australia
Green Buildings: An Australian Perspective



Gabor Guylas, Professional Services Manager, BuildingPoint Australia
Field to BIM - BIM to Field



Russell Lowe, Senior Lecturer - Architectural, UNSW
The Risks and Rewards of New Construction Technologies

2016 WORKSHOP SPEAKER LIST



Robert Collings, *General Counsel, Master Builders NSW Home Building and Renovating*



Olivia Kwarda Tuivaga, *Evangelist, Houzz Marketing in the 21st Century*



David Robert, *CEO, drg Towards a Paperless Work flow*



Robert Drummond, *Assistant Commissioner – Operations, Australian Business Register Australian Business Number Entitlement*



Laura Durkan, *Head of Human Resources, Richard Crookes Construction Recruitment Trends in Construction*



Richard Latimer, *Trainer, Rich Training Facebook & Digital Marketing for the Building Industry*



Tony Owen, *Principal, tony owen partners Micro Design - Use of Digital Software in the Design and Construction of Progressive*



Abby Saleh, *Australasia Business Development Manager, Asite Common Data Environment*



David Solomon, *Executive Safety Officer, Master Builders NSW Health, Safety & Environment – The Best Models*



Parham Mousavi, *Director of Operations, Premier Construction Software Leading Performance Indicators of the Best Run Construction Companies*



Michael Jantke, *Principal Consultant, Premier Construction Software Leading Performance Indicators of the Best Run Construction Companies*



Pedram Danesh-Mand, *Director – Risk Management, Risk Engineering Society Qualitative and Quantitative Risk Analysis in Delivery of Major Projects (Case Study)*



Kate Harris, *CEO, Good Environmental Choice Australia Alternative Futures for Design and Infrastructure*



Lauren Karan, *Group Learning and Development Lead AU, Fulton Hogan Construction Recruitment- Team of the Millennium*



Ian Cartwright, *President, The Chartered Institute of Building Commercial Management - What is it? Why is it Important?*



Dr Felix Scheibmair, *Technical Manager Structures, rothoblaas Innovative Solutions for Massive Timber Construction and Prefab*



Marcus Gibson, *National Environment, Quality and IMS Manager, Fulton Hogan Construction Recruitment- Team of the Millennium*



Hayley Jarick, *Membership and Marketing Manager, Infrastructure Sustainability Council of Australia ISCA and the IS Rating Scheme*



Joshua Chaplin, *Sales Manager, Modular Building System & Director, PrefabAUS Offsite Modular Construction*





SYDNEY BUILD 2017 EXPO

MARCH 23rd - 24th, 2017

THE CONSTRUCTION EXPO FOR SYDNEY
THE BUILDING CAPITAL OF AUSTRALIA

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For more information please contact: Email: sydneybuild@oliverkinross.com | Phone: +61 (02) 8006 7557



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GLOBAL CONSTRUCTION

EVENTS 2016

EXHIBIT AT THE WORLD'S LEADING CONSTRUCTION EXPOS IN 2016

Spanning five global office locations, Oliver Kinross LTD organise some of the world's leading construction exhibitions across the world. Our exhibitions take place in the world's fastest growing markets that are currently experiencing construction booms, providing your organisation with direct access to the latest opportunities and projects within the construction industry.

These regions and cities range from **London, Scotland, North England, New York, Texas, Sydney and Auckland**, all of which are host exhibitions taking place in 2016.

All events feature an exhibition attended by thousands of senior-level visitors from across the construction industry; these include **developers, government, contractors, architects, engineers, builders, solution providers and more**. Alongside the exhibition are free to attend conference sessions and training workshops, providing hours of expert training and advice.

Extensive networking sessions are incorporated into each event, such as meet the buyer, pre-scheduled one-on-one meetings, a business matchmaking service, speed networking and more.



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